



MAGICBLUECREATIVE™

Magic Blue Creative Australia

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Professional Service Fees*

Typical Services:

- Strategic technology and marketing consultation
- Product, program and project planning
- Directed brainstorming and troubleshooting
- Seminar and workshop development and leadership
- Directed meeting facilitation
- Group and individual coaching, mentoring and consulting to improve productivity



Please Call Us for a Price Quote: 916 648-0102

Please contact us about your specific needs and we will provide you with a written Statement of Work and Price Quote valid for up to 30-days. Our Professional Services Fees are based on the number of days and hours required to fulfill your request, and may include third-party fees or authorized expenses. In some situations we may request the prepayment of expenses. In other situations we may ask you to reimburse our actual expenses. For some engagements a Retainer fee is an economical and prudent way to guarantee our availability and exclusive attention to your needs. Such an arrangement is often easier to forecast and budget, especially for complex or long-term engagements. Please ask about our retainer payment plans.



Jon Taber is shown conducting an Information Technology seminar for Southern Baptist Camp and Conference Center Managers at an annual meeting in North Carolina.

Seminar Leader or Meeting Facilitator Fees

Standard Fee: \$1,600 per business day (1-day minimum), per presenter, for engagements in the United States of America, its territories and possessions, Canada or Mexico; and \$2,500 per day, per person, for engagements in other English-speaking countries. All fees and expenses are payable in US Dollars.

On or Off-Site Background Research and Program Development Fee: \$1,000 per day.

Travel Fee: \$500 per travel day.

Non-Refundable Booking Fee for Scheduled Speaking Presentations: 50% of the estimated total fees (without expenses). The Booking Fee must be received at least 45 days prior to the engagement date to confirm and hold the engagement dates.

Please Note: We appreciate clients who prepay expenses or have all expenses billed to their in-company accounts. In those cases, we will provide clients with participant materials at a reduced cost.

Group Coaching, Mentoring or Consulting Fees



Professional Service Fee: \$1,600 per business day, or \$200 per hour (1-day minimum) per consultant, for engagements in the United States of America, its territories and possessions, Canada or Mexico; and \$2,500 per day, per person, for engagements in other English-speaking countries. Payable in US \$.

Background Research and Program Development Fee: \$1,000 per day.

Travel Fee: \$500 per travel day.

Non-Refundable Booking Fee: 50% of the estimated total fees (without expenses). The Booking Fee must be received at least 45 days prior to the engagement date to confirm and hold the engagement dates.

Balance Due: Payable upon completion of the presentation and before the presenter departs.

Reimbursable Travel Expenses: (Business Class air fare, auto rental, lodging and meals). Payment terms are Net 10 Days.

Group Coaching, Mentoring or Consulting Fees

The basic fee is \$800 per month, per person, for up to 5 hours per month of listening, planning, guidance, support and troubleshooting. Individual coaching, mentoring or consulting services are conducted in-person, by telephone, and over the Internet. Periodic face-to-face meetings may be conducted with clients who are within 60 minutes driving time of Sacramento, California, or by advanced travel arrangements. Each additional hour of professional services are billed at the rate of \$200.00 per hour.

The minimum engagement period is 3 consecutive months. Thereafter, the relationship may continue on a month-to-month basis until terminated by the client upon 30-day notice. Fees are due and payable in advance.

** All prices, terms and conditions are subject to change without advance notice*



Jon Taber
Executive/Management Coach and Speaker

- President, Sacramento Coaches Association and member of International Coach Federation.
- Co-Founder and Chairman – Ordior Pty Ltd.
- VP – US Business Development:
 - Blue Pie Productions Pty Ltd (BPP) and,
 - Magic Blue Creative Pty Ltd (MBC).
- Co-Creator - The Pathways Coaching System.™
- Coach to hundreds since 1979, and seminar leader for 5,000+ leaders and managers since 1975.
- Using in-person, video conferencing, telephone and web-based meetings to serve clients, worldwide.

Jon Taber helps clients produce:

1. More productive leaders and followers
2. Reduced turnover of key employees and valuable customers
3. More focused competition
4. Less waste and rework
5. More loyal, high-margin customers

Clients achieve results by strengthening their learning capacity, planning, problem-solving and communication skills while devising better ways to handle:

- Individual, group and organizational roles, influences and expectations
- Current environments, authorities, responsibilities, relationships, beliefs, resources, systems, habits, strengths, opportunities and perceptions
- Critical thinking and visualization of desired outcomes
- Jump-starting and nurturing the creative spark
- Creating new strategies, tactics, opportunities and beginnings

Clients gain from Jon's "hands-on" experience as Founder, CEO, President, VP, Director and GM of 12 companies in high and low tech industries (in one case, from start-up to 1,200 employees and \$55 Million sales in less than 3 years), plus consulting with dozens of for-profit, non-profit, and government organizations.

Jon's leadership roles with Ordior, BPP and MBC help him and his staffs deliver proven state-of-the-art communication systems and business development solutions for clients.

Jon is sharing details about The Pathways Coaching System™ in "Flashlight, Map & Compass – Tools for Coaching" to be published in late 2006.

Jon Taber's formal education includes a B.S. in Industrial Relations plus certifications in leadership, public speaking and communications. Jon is a pioneer in the use of Neuro-Linguistic Programming (NLP) to accelerate learning and growth.

How to contact Jon Taber

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